

## CURRICULUM VITAE

**Dimitri Paolini**

### **Actual Positions**

**Full Professor in Economics** DiSea - Università degli Studi di Sassari, Sassari (Italy).

**PhD Coordinator** International Phd in EMQM (Economics, Management and Quantitative Methods), Università di Sassari (Italy).

### **Affiliations**

**From 2012** Research Associate, CORE - Université catholique de Louvain, Louvain-la-Neuve (Belgium).

**From 2012** Research Associate, CRENOS - Università di Cagliari & Università di Sassari (Italy).

**From 2006** Research Associate, DiSea, Università di Sassari (Italy).

### **Past Positions**

**2012-2021** Master Director, Master Degree in Economics - Magistrale in Economia (LM-56), Università di Sassari.

**2006-2020** Associate Professor, DiSea - Università degli Studi di Sassari, Sassari (Italy).

**2019-2020** Rector's Delegate International Degrees, Università di Sassari (Italy).

**2011** Visiting Professor, CREA - Université du Luxembourg (Luxembourg).

**2010** Visiting Professor, CORE - Université catholique de Louvain, Louvain-la-Neuve (Belgium).

**2002-2005** Assistant Professor, DEST - Università degli Studi "G. D'Annunzio", Pescara (Italy).

**2002** Research Fellow, Ente per gli studi monetari, bancari e finanziari "Luigi Einaudi", Roma (Italy).

**2001-2002** Research Fellow, CREPP, Université Libre de Liège, Liège (Belgium).

**2001-2002** Visiting Fellow, ECARES, Université Libre de Bruxelles, Bruxelles (Belgium).

**1998-2001** Research Assistant, IRES, Université catholique de Louvain, Louvain-la-Neuve (Belgium).

**1997-98** Doctoral Researcher, CORE, Université catholique de Louvain, Louvain-la-Neuve (Belgium).

### Degrees and diplomas

- 2001** Ph.D. in Economics, UCL (Université catholique de Louvain), Louvain-la-Neuve (Belgium).
- 1998** Master in Economics, UCL (Université catholique de Louvain), Louvain-la-Neuve (Belgium), with distinction.

**Languages** Italian (mother-tongue), English and French.

**Fields of research** Industrial Organization, Digital Economics, Education Economics, Game Theory.

### Publications

- 2021** From choice to performance in secondary school: a multifaceted framework, R&R (with Bussu, Pulina & Zanzurino).
- 2020** Business models for streaming platforms: content acquisition, advertising and users, *Information Economics and Policy*, vol.52 (with E. Carroni).
- 2019** Strategic Attractiveness and Release Decision for Cultural Goods, *Journal of Economics & Management Strategy*, 28, pp.198-224 (with P. Belleflamme).
- 2018** American Beauty: trade flows and export costs of US movies, *Journal of Cultural Economics*, first online, pp.1-16 (with GP. Meloni & J. Tena).
- 2018** Subsidies to Film Genres: Theorizing and Measuring Why Some Genres do Better than Others, in Murschetz, P., Teichmann, R., & Karmasin, M. (Hrsg.). *Handbook of State Aid for Film*. Berlin-Germany: Springer Verlag, (with Meloni and Pulina).
- 2018** On the distinctiveness of the electricity load profile, *Pattern Recognition*, Vol. 74, pp 317-325 (with M. Bicego, Farinelli A., Grosso E., Ramchurn, S.)
- 2018** Do managerial skills matter? An analysis of the impact of managerial features on performance for the Italian football, *Journal of the Operational Research Society*, Volume 69, Issue 2, 1 February 2018, Pages 270-282 (with Detotto and Tena).
- 2016** Tax treaties and the allocation of taxing rights with developing countries, *European Journal of Law and Economics*, 42, pp. 383-404 (with Pistone, Pulina and Zagler).

- 2016** Local University Supply and Distance: A Welfare Analysis with Centralized and Decentralized Tuition Fees, *Italian Economic Journal*, First online: 25 April 2016 (with Carroni and Cesi)
- 2015** The Great Beauty: Public Subsidies in the Italian Movie Industry, *Italian Economic Journal*, Volume 1, Issue 3, pp 445-455, (with Meloni and Pulina).
- 2015** Management Efficiency in Football: An Empirical Analysis of two Extreme Cases, *Managerial and Decision Economics*, vol.35, Issue 5, pages 286-298 (with Jara and Tena).
- 2014** Institutional Complexity and Managerial Efficiency: A Simple Model, *Rivista Internazionale di Scienze Sociali*, forthcoming (with J.D. Tena).
- 2014** Income tax, subsidies to education, and investments in human capital in a two-sector economy, *Journal of Public Economic Theory*, Volume 16, Issue 1, pages 24-47 (with C. Mendolicchio and T. Pietra).
- 2013** Peer group and distance: when widening university participation is better, *Manchester School*, Article first published online, n.11, (with B. Cesi).
- 2012** Investments in Education in a Two-Sector, Random Matching Economy, *Journal of Mathematical Economics*, 48, Issue 6, pages 367-385 (with C. Mendolicchio and T. Pietra).
- 2012** Asymmetric Information and Overeducation, *The B.E. Journal of Economic Analysis & Policy*, Vol. 12: Iss. 1 (Contributions), Article 47 (with C. Mendolicchio and T. Pietra).
- 2012** Short or long-term contract? Firm's optimal choice, *Empirica*, Vol. 39, Issue 1, pp. 1-18 (with J.D. Tena).
- 2011** Universal service financing in competitive postal markets: One size does not fit all, *Review of Network Economics*, Vol. 10: Iss. 3, Article 6 (with Axel Gautier).
- 2009** Delegation, externalities and organizational design, *Economics Bulletin*, Vol. 29 no.4 pp. 2693-2702 (with Axel Gautier).
- 2007** Delegation and Information Revelation, *Journal of Institutional and Theoretical Economics*, Vol. 163, No. 4. (December 2007), pp. 574-597 (with Axel Gautier).
- 2006** Contrat à durée déterminée et marché de l'emploi, *Annales de l'Institut d'études européennes*, vol. 8, pp. 273-284.
- 2005** Domanda del lavoro ed età della pensione: un'analisi con il Modello di Lazear, *Economia, Società e Istituzioni*, n. 3, pp. 351-366.
- 2001** Ricerca Bilaterale e Lavoro Temporaneo, *Economia & Lavoro*, n. 3, pp.121-134.

### Book Chapters & Book

- 2021** Drop-out decisions in a cohort of Italian university students, Information Economics and Policy, forthcoming (with Atzeni, Deidda & Delogu), in Teaching, Research and Academic Careers, by Checchi D., Jappelli T. & Uricchio F., Springer.
- 2021** Approfondimento. Né-né: un'altra faccia del divario, in 28° Rapporto sull'Economia della Sardegna, Atzeni G. & Dettori B (eds.), CAGLIARI, Arcadia Editore, ISBN: 978-88-68513-49-8 (with L. Deidda).
- 2020** Drop-out decisions in a cohort of Italian university students, CRENOS WP, n. 2020/05, ISBN: 9788868513047 (with Atzeni, Delogu & Deidda).
- 2019** Approfondimento. Le carriere degli universitari in Sardegna: abbandono degli studi tra il primo e il secondo anno. In Rapporto sull'economia della Sardegna, 26° Rapporto, ISBN: 978-88-68512-23-1 (with Atzeni, Deidda & Delogu).
- 2018** State Subsidies to Film and Their Effects at the Box Office: Theorizing and Measuring Why Some Genres Do Better than Others. In: Murschetz P., Teichmann R., Karmasin M. (eds) Handbook of State Aid for Film. Media Business and Innovation. Springer, ISBN: 978-3-319-71714-2 (with Meloni and Pulina).
- 2016** Special Issue: Development in Sports Economics, in *Rassegna di Diritto ed Economia dello Sport*, Editor in charge (with Forrest and Tena), n.2-3/15.
- 2005** Information acquisition in repeated relationships, in Progress in Macroeconomics Research, Frank Columbus ed., Nova Science Publishers, Inc, pp. 177-192 (with Axel Gautier).
- 2002** Demande de travail et âge de la retraite, in Capital Humain et marchés du travail : perspectives régionales et européennes, CIFOP (ed.), pp. 205-215.
- 2001** Essays on Delegation and Temporary Employment, CIACO, nouvelle série-N.385, UCL.

### Working in Progress

- 2021** Homing decisions and Superstar spinoff, mimeo (with P. Belleflamme & L. Madio).

**Referee for the following reviews** *B.E. Journal of Theoretical Economics, Economic Letters, Economics Bulletin, International Journal of Manpower, journal of economics and business, Journal of Theoretical Economics, Journal of Economics, Journal of Economic Behavior & Organization, Journal of Public Economic Theory, Manchester School, Review of World Economics, Scandinavian Journal of Economics, Journal of Cultural Economics.*

### **Experience in academic teaching (last 5 years)**

- Microeconomia (9 ECTS), Undergraduate Level, DiSea, Università di Sassari.
- Digital Economics, (6 ECTS), Graduate Level, DiSea, Università di Sassari.
- Poltica Economica (9 ECTS), Undergraduate Level, DiSea, Università di Sassari.
- Adv. Microeconomics (6 ECTS), Graduate Level, DiSea, Università di Sassari.

### **PhD supervision**

**From 2021** Promotor of Giani Carboni's thesis (PhD in EMQM, Università di Sassari).

**2014** Promotor of Elias Carroni's Ph.D thesis, Essays in I.O. (CRENoS, Università di Sassari).

**2011** Promotor of Giuseppe Pulina's Ph.D thesis, Essays on fiscal policies and tax evasion ((CRENoS, Università di Cagliari & Sassari).

### **Member of Thesis Committee**

**2020** Francesco Battino, "Complementarity Digital Products and Digital Piracy", Università di Ferrara & Parma.

**2007** Berardino Cesi, Essays on Industrial Economics and Economics of Education, University of Rome Tor Vergata.

### **Responsibilities for organizing conferences/seminars**

- Organizer (with G. Atzeni and L. Deidda), Workshop on institutions, individual behavior and economic outcomes, Alghero (SS), Italy, Juin 2019.
- Organizer (with G. Atzeni and L. Deidda), Workshop on institutions, individual behavior and economic outcomes, Alghero (SS), Italy, Juin 2018.
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- Organizer (with G. Atzeni and L. Deidda), Workshop on institutions, individual behavior and economic outcomes, Porto Conte Ricerche, Alghero (SS), Italy, Juin 2013.
- Organizer (with G. Atzeni and L. Deidda), Workshop on institutions, individual behavior and economic outcomes, Argentiera (SS), Italy, 2-9 September 2012.
- Organizer, Workshop in "Recent developments in time series analysis", CRENoS and Department of Economics and Business, Università di Sassari, 23-24 April, 2012.
- Organizer (with L. Deidda and F. Lippi), Workshop on institutions, individual behavior and economic outcomes, Porto Conte Ricerche, Alghero (SS), Italy, 6-11 September 2010.
- Organizer (with L. Deidda and F. Lippi), Workshop on Financial Market Imperfections, Corporate Governance, and Economic Outcomes, Porto Conte Ricerche, Alghero (SS), Italy, 10-12 September 2009.

**Presentations at Conferences/Workshops and departmental seminars (from 2010)**

- 2019** ANVUR WORKSHOP, Ministero dell'Istruzione, Rome (Italy).
- 2019** TIMTED Conference, Timsoara (Romania).
- 2018** Seminar, CREPP, Université de Liège (Belgium).
- 2018** 16th MEDIA Economics Workshop, Lecce (Italy).
- 2017** ASSET (Association of Southern European Economic Theorists), Algiers (Algeria)
- 2017** EARIE (European Association for Research in Industrial Economics) Conference, Maastricht (the Netherlands).
- 2016** CORE@50Conference, 2016, Louvain-la-Neuve (Belgium)
- 2016** Workshop in "Digital Economy", Louvain-la-Neuve (Belgium)
- 2015** ASSET (Association of Southern European Economic Theorists) 2015, Granada (Spain)
- 2015** EARIE (European Association for Research in Industrial Economics) Conference, Munich (Germany).
- 2015** PET (Public Economic Theory) Conference, Luxembourg (Luxembourg).

- 2014** Conference 'Industrial Organization: Theory, Empirics and Experiments'  
- 3rd edition, Alberobello (Italy).
- 2014** INFER Conference, Pescara (Italy).
- 2012** PET (Public Economic Theory) Conference, Taipei (Taiwan).
- 2012** Seminar, Dipartimento di Economia, Università di Firenze (Italy).
- 2011** Seminar, CREA, University of Luxembourg (Luxembourg).
- 2010** Econometric Society World Congress, Shangay (China).
- 2010** 2a Riunione del Network Economisti della Regolamentazione e delle Istituzioni (NERI), Padova (Italy).

### **Grants and awards**

- 2016-19** Fondazione Banco di Sardegna Research Grant, Determinants of human capital accumulation and access to credit, Principal Investigator.
- 2018-20** ANVUR (National Agency for the Evaluation of Universities and Research Institutes), III CONCORSO PUBBLICO IDEE DI RICERCA, Val-dropout: Valutazione delle politiche ministeriali e d'ateneo sulla regolarità degli studi universitari, Principal Investigator.
- 2015** PRIN, The Architecture of Markets and Institutions after the Crisis: Theoretical Foundations and Policy Implications (national coordinator: Fabrizio Mattesini) 20157NH5TP\_004 (3 years)
- 2012-15:** RAS - Research Grant ex L.R. 7.08.2007. Title "Households' portfolio choices and small firms' access to credit: Microeconomic analysis and public policy evaluation". Project coordinator: Francesco Lippi (Università di Sassari).
- 2011-15:** PRIN grant by the Italian Ministry of University and Research. Title: Asymmetric information, adjustment costs, and allocative efficiency: microeconomic foundations and macroeconomic implications". Project coordinator: Francesco Lippi (Università di Sassari).
- 2009-12:** RAS - Research Grant ex L.R. 7.08.2007. Title "Investment in knowledge, financial market imperfections, and regional development". Project coordinator: Luca Deidda (Università di Sassari).
- 2009-10** Fondazione Banco di Sardegna Research Grant, Principal Investigator.
- 2008-10:** PRIN grant by the Italian Ministry of University and Research. Title: "Investment and portfolio decisions, financial imperfections, and macroeconomic performance". Project coordinator: Gaetano Bloise (Università Roma III).

**2006-08** PRIN grant by the Italian Ministry of University and Research. Title: “Politica monetaria, eterogeneità e incompletezza dei mercati finanziari”, componente progetto; Project coordinator: Pietro Reichlin (Università Luiss, Roma).

**2004-06** PRIN grant by the Italian Ministry of University and Research. Title “Modelli di fragilità finanziaria e interventi correttivi nell’economia internazionale: una riconsiderazione delle asimmetrie informative e delle crisi di liquidità in equilibrio generale”. Project coordinator: Tito Pietra (Università di Bologna).