

# CURRICULUM VITAE

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## Current Position

From Nov. 2020 **Full Professor in Economics, University of Genova**

## Previous Positions

2019-2020 Professor of Economics, Huddersfield Business School, Huddersfield University  
 2013-2019 Professor of Economics, Keele Business School, Keele University  
 2005-2013 Reader, School of Business and Economics, Loughborough University  
 2005-2005 Professore Associato, University of Sassari, Italy, Faculty of Economics and Management.  
 1999-2004 Lecturer in Industrial Economics, Business School, University of Nottingham  
 10/04-01/05 Sessional Lecturer, Aston Business School  
 1998 Lecturer, Dept of Economics, University of Hull;  
 1997 Royal Economics Society Teaching Fellow, University of York.  
 1992-1993 Research Fellow, Centro Nazionale per la Ricerca (CNR), University of Sassari

## Education and Qualifications

2019 Fellow of the Higher Education Academy  
 2001 Postgraduate Certificate in Academic Practice, University of NOTTINGHAM.  
 1999 *D.Phil in Economics* Department of Economics, University of YORK, supervisor: Prof. Gianni De Fraja.  
 1994-97 *PhD in Economics*, University of Rome - Tor Vergata.  
 1992 *M.Sc in Economics*, Coripe Piemonte, University of TURIN  
 1987-1991 *Laurea in Scienze Politiche (Economics and Politics)*, final mark: 110/110 e lode, University of SASSARI, Italy

## Research Grants

- 1 **UK Office of National Statistics** - Research Funding grant; Principal Investigator: £ 5,000: project: ``The dynamics of online house prices in UK". Period: March-October 2019.
- 2 **Department for Business Innovation and Skills**; project ``*Investigating external and private benefits from investments in skills and training: UK innovators study*", in collaboration with Anglia Ruskin University. Start Date: 15 March 2013. Completed December 2014. £.67,000.
- 3 **The Leverhulme Trust, Research Grant**, Evaluating the relationship between price dispersion and competition intensity in the airline industry using the UK International Passenger Survey., £37161, *awarded as Principal Investigator. RPG-051. Starting date: 1<sup>st</sup> September 2011*
- 4 **The Leverhulme Trust, 2007 Research Fellowships**, *Pricing and Yield Management by a low cost airline*, awarded: **£19.500**. RF/7/RFG/2007/0022
- 5 **British Academy, 2007, Creation of an Airlines' Entry and Exit database, £7500**. SG/45975
- 6 **British Academy, 2007 Overseas Conference Travel Grant, £400**.
- 7 **British Academy, 2003 Larger Research Grants (£11.663)** for a project on "Pricing strategies in low cost airlines segment of the European Civil Aviation market".
- 8 **University of Nottingham, New Lecturers's Fund, £10K, 2001**.

## Administrative duties

Head of the Economics and Finance Group, Keele Business School; Programme Director, UG Economics Degrees, Loughborough.

## Publications since 2010

### • in refereed journal

1. "Online platform price parity clauses: Evidence from the EU Booking.com case", *European Economic Review*, (with Mantovani A., and Reggiani C.) (2021). 131, *in press*, <https://doi.org/10.1016/j.euroecorev.2020.103625>
2. "Identifying and measuring the impact of cultural events on hotels' performance", *International Journal of Contemporary Hospitality Management*, 2021 (with G. Melis), *in press*.
3. "Spillover effects of government initiatives fostering entrepreneurship on the access to bank credit for entrepreneurial firms in Europe", 2020, *Journal of Corporate Finance*, 62, *in press*. doi.org/10.1016/j.jcorpfin.2020.101603 (with Moro A., Maresch D., Fink M., Ferrando A.)
4. "Is low-cost carriers' revenue management a firm capability?", 2019, *Journal of Air Transport Management*, 78 (July), 15-22. (with M. Alderighi and M. Nicolini).
5. "On the economic effects of price parity clauses - what do we know three years later", 2018, *Journal of European Competition Law and Practice*, 9(10), 650—654. (with Mantovani A., and Reggiani C.)
6. "Are all hotel prices created dynamic? An empirical assessment", (2017), *International Journal of Hospitality Management*, 67,163-173. (with Melis, G).
7. "Competition, vertical relationship and countervailing power: empirical evidence from the UK airport industry", (2017). *Journal of Regulatory Economics*, 52(1),37-62. (with Bottasso A., Bruno M., Conti M.).
8. "The Contrasting Effects of Active and Passive Cooperation on Innovation and Productivity: Evidence from British Local Innovation Networks", 2017, *International Journal of Production Economics*, 187 (May), 102-112. (with Giovannetti, E.)
9. "Targeting leisure and business passengers with unsegmented pricing", 2016, *Tourism Management*, 54, 502-514. (with Alderighi, M., Nicolini, M.)
10. "Combined Effects of Capacity and Time on Fares: Insights from the Yield Management of a Low-Cost Airline", *Review of Economics and Statistics*, 97(4), 900-915. (with Alderighi, M., Nicolini)
11. "Airline Pricing under Different Market Conditions: evidence from European Low Cost Carriers", *Tourism Management*, 2015, 47, 152-163. (with Bilotkach, V., Gaggero, A),
12. "Technological Spillovers and Productivity in Italian Manufacturing Firms", *Journal of Productivity Analysis*, 2014, 41(3), 419-434. (with G. Medda)
13. "Market Selection, Heterogeneity and Entry in Liberal Professions", *Journal of Economics and Management Strategy*, 2014, 23(4),925-951. (with M. Alderighi),
14. "Low-Cost Carriers and Airports Performance: Empirical Evidence from a panel of UK Airports", *Industrial and Corporate Change*. 22(3), 745-769. (with Bottasso, A., Conti, M.)
15. "The Impact of Mergers on Fares Structure: Evidence from European Low-Cost Airlines", *Economic Inquiry*, 51(2), 1196-1217. (with Dobson, P.),
16. "Localized Competition, Heterogeneous Firms and Vertical Relations", *Journal of Industrial Economics*, 60(1), 46-74. (with Marco Alderighi)
17. "Low-Cost Airlines and online Price Dispersion", *International Journal of Industrial Organization*. 2011, 26(6), 655-667. (with E. Bachis)
18. "Airline Market Power and Intertemporal Price Dispersion", *Journal of Industrial Economics*. 2011, 59(4), 552-577. (with A. Gaggero),
19. "A case study of pricing strategies in European Airline Markets: the London – Amsterdam route", *Journal of Air Transport Management*, 2011, 17(6), 369-373. (with M. Alderighi and A. Cento),
20. "On cost restrictions in spatial competition models with heterogeneous firms" *Economics Letters*, 2010, 108(1), 40-42. (with M. Alderighi),
21. "Airline Competition in the British Isles", *Transportation Research, Part E*, 2010, 46, 270-279. (with A. Gaggero)

### • Work in progress

- a) "From uniform to bespoke prices: Hotel pricing during EURO2016", (with Nicolini, M), submitted to *Quantitative and Marketing Economics*.
- b) "Hidden prices with perishable inventory: evidence from the airline industry", (with Alderighi M. and Gaggero A.), submitted to *International Journal of Industrial Organization*
- c) "Sticky price for declining risk? The case of cancellation premia in the hotel industry", (with Lacetera, N. and Zirulia, L.), work in progress, to be submitted to *American Economic Review Insights*.

## Esteem Indicators

- *Associate Editor*, Economic Modelling, Elsevier.
- “*Targeting leisure and business passengers with unsegmented pricing*”, Winner of the **Best Paper Award** at the *Eurasian Economic Business Society*, Venice, 2015.
- **MBA External Examiner**: *Imperial College, Business School, 2010-2013*
- **UG Economics External Examiner**, *Leeds Business School, 2011-2014; Newcastle University Business School, 2007-2011*
- **External affiliation: Senior Fellow**, Rimini Centre for Economic Analysis.
- **Editorial Board membership**: EURASIAN BUSINESS REVIEW.
- **Organiser**, *UK Network of Industrial Economists Meeting, Loughborough, June 27<sup>th</sup> 2008.*
- **Editor**, *Special Issue on “The Liberalization of the European Civil Aviation Industry: Economic and Policy Implications.”*, **Rivista di Politica Economica**
- **Younger Scholar Best Paper Award** by the Industrial Organization Society for the 2002 article on Review of Industrial Organization.

### Visiting Professorships:

University of Cagliari, Department of Economics and Business, 2016.

University of Valle D'Aosta, Department of Economics and Management, 2015.

Luiss University - Rome, Department of Economics, 2013.

Texas A&M University, Department of Economics, 2008