

# ARLO POLETTI

## CONTACT INFORMATION

Department of Sociology and Social Research  
University of Trento

## PROFESSIONAL POSITIONS

- 2016- present      *Associate Professor*  
Department of Sociology and Social Research  
University of Trento
- 2016                *Assistant Professor (Ricercatore a tempo determinato, ex art. 24, co. 3 lett. B, L. 240/2010)*  
Department of Political Science  
University of Bologna
- 2013-2016        *Assistant Professor (Ricercatore a tempo determinato, ex art. 24, co. 3 lett. A, L. 240/2010)*  
Department of Political Science – School of Government  
LUISS Guido Carli – Rome
- 2015                *Assistant Professor (offer declined)*  
Department of Political Science  
University of Amsterdam (UvA)
- 2009 - 2013      *FWO (Research Foundation Flanders) Postdoctoral Researcher*  
ACIM – Antwerp Centre for Institutions and Multilevel Politics  
Department of Political Science – University of Antwerp
- 2010                *Guest Professor*  
Department of Political Science – University of Antwerp
- 2006 – 2009      *PhD Researcher*  
Faculty of Political Science 'Roberto Ruffilli' in Forli - University of Bologna

## EDUCATION

- 2006- 2009        *PhD in Political Science*  
Faculty of Political Science 'Roberto Ruffilli' – University of Bologna
- 2002 - 2003      *MSc in European Studies*  
European Institute - London School of Economics and Political Science
- 1996 - 2002      *Laurea degree (BA equivalent) in International Relations*  
Facoltà di Scienze Politiche 'Roberto Ruffilli' – University of Bologna

## ACADEMIC SERVICE

- 2021-present      Coordinator of the BA in International Studies, Department of Sociology and Social Research, University of Trento.
- 2021-present      Expert evaluator of the European Commission's Research Executive Agency, Funding Scheme: HORIZON-MSCA-2021-PF-01
- 2020-present      Member of the Expert Fellowship Panel GM 4 "Social, Political and Communication Sciences" of the Research Foundation Flanders (FWO).
- 2020-present      Expert Evaluator of the "Social Research call of proposals" for La Caixa Foundation.
- 2019- present      Member of the Academic Board of the Doctorate of Research in International Studies, School of International Studies, University of Trento.
- 2013-2018        Member of the Academic Board of the Doctorate of Research in *Political Theory and Political Science*, Department of Political Science, LUISS Guido Carli.

2014-2016	Deputy Director of the MA/LLM in <i>Law and Government of the European Union</i> , School of Government, LUISS Guido Carli
2014-2016	Member of the Board of the School of Government, LUISS Guido Carli.
2013-2014	Academic Coordinator of the <i>Master in International Public Affairs</i> (MIPA) of the School of Government, LUISS Guido Carli.
2013-2016	Member of the Editorial Board of the Working Paper Series of the Department of Political Science, LUISS Guido Carli.
2013-2014	Editorial Co-Manager (together with Giovanni Piccirilli) of the Working Paper Series of the School of Government, LUISS Guido Carli.

## TEACHING

2020-2021	<p>Titularity of the course 'International Political Economy, MA in Global and Local Studies, Department of Sociology and Social Research, University of Trento (48 hours).</p> <p>Titularity of the course 'Major Issues in Development and Cooperation', BA in International Studies, Department of Sociology and Social Research, University of Trento (48 hours).</p> <p>Co-titularity of the course 'European and International Politics', MA in European and International Studies, School of International Studies, University of Trento (24 hours).</p> <p>Titularity of the course 'International Public Policies', MA (second level) in International Public Affairs, School of Government, LUISS Guido Carli (20 hours).</p>
2019-2020	<p>Titularity of the course 'International Political Economy', MA in Global and Local Studies, Department of Sociology and Social Research, University of Trento (48 hours).</p> <p>Titularity of the course 'Major Issues in Development and Cooperation', BA in International Studies, Department of Sociology and Social Research, University of Trento (48 hours).</p> <p>Co-titularity of the course 'European and International Politics', MA in European and International Studies, School of International Studies, University of Trento (24 hours).</p> <p>Titularity of the course 'International Public Policies', MA (second level) in International Public Affairs, School of Government, LUISS Guido Carli (20 hours).</p>
2018-2019	<p>Titularity of the course 'Politics of the Global Economy', BA in International Studies, Department of Sociology and Social Research, University of Trento (48 hours).</p> <p>Titularity of the course 'Major Issues in Development and Cooperation', BA in International Studies, Department of Sociology and Social Research, University of Trento (48 hours).</p> <p>Co-titularity of the course 'European and International Politics', MA in European and International Studies, School of International Studies, University of Trento (24 hours).</p> <p>Titularity of the course 'International Public Policies', MA (second level) in International Public Affairs, School of Government, LUISS Guido Carli (20 hours).</p>
2017-2018	Titularity of the course 'International Political Economy', BA in International Studies, Department of Sociology and Social Research, University of Trento.
2016-2017	<p>Titularity of the course 'Politica dell'Economia Internazionale', MA in International and Diplomatic Sciences, Department of Political Science (Forlì Campus), University of Bologna (40 hours).</p> <p>Titularity of the course 'International Public Policy', MA (second level) in International Public Affairs, School of Government, LUISS Guido Carli (20 hours)</p>
2015-2106	<p>Titularity of the course 'International relations', BA in Political Science, LUISS Guido Carli (60 hours).</p> <p>Titularity of the course 'Political Science', BA in Political Science, LUISS Guido Carli (60 hours).</p>

Titulary of the course 'International Public Policy, MA in International Relations, LUISS Guido Carli (60 hours).

Titulary of the course 'International Public Policy', MA (second level) in International Public Affairs, School of Government, LUISS Guido Carli (20 hours).

Titulary of the course 'European Union Trade Policy', MA/LLM (second level) in Law and Government of the European Union, School of Government, LUISS Guido Carli (20 hours).

Titulary of the course 'Public policies: frameworks and theories', PhD program in Political Science and Political Theory, LUISS Guido Carli (20 hours).

2014-2015 Titulary of the course 'International relations', BA in Political Science, LUISS Guido Carli (60 hours).

Titulary of the course 'Political Science', BA in Political Science, LUISS Guido Carli (60 hours).

Titulary of the course 'International Public Policy', MA in International Relations, LUISS Guido Carli (60 hours).

Titulary of the course 'International Public Policy', MA (second level) in International Public Affairs, School of Government, LUISS Guido Carli (20 hours).

Titulary of the course 'European Union Trade Policy', MA/LLM (second level) in Law and Government of the European Union, School of Government, LUISS Guido Carli (20 hours).

2013-2014 Titulary of the course 'Public policies: frameworks and theories', PhD program in Political Science and Political Theory, LUISS Guido Carli (20 hours).

Titulary of the course 'International relations', BA in Political Science, LUISS Guido Carli (60 hours)

Titulary of the course 'International Public Policy', MA in International Public Affairs of the School of Government, LUISS Guido Carli (20 hours).

2012-2013 Titulary of the course 'International Relations', BA in Political Science of the LUISS Guido Carli (60 hours).

2012 Co-titulary of the course 'International Political Economy', MSc in Comparative European Politics, University of Antwerp (20 hours).

2011 Titulary of the course 'Issues in comparative politics', MSc in Comparative European Politics, University of Antwerp (45 hours)

2007 (March-June) Titulary of the course 'International Relations' (work-students programme), Faculty of Political Science 'Roberto Ruffilli', University of Bologna (20 hours).

## **COMPETITIVE GRANTS, AWARDS, AND SCIENTIFIC QUALIFICATIONS**

2021-2024 *Collaborative International Research Project – Co-Promotor with Christilla Roederer Rynning (University of Southern Denmark), Sophie Meunier (University of Princeton); Guri Rosén (Oslo Metropolitan University).*

Financed by the Independent Research Fund Denmark.

Project title: Beauty Contests: The Changing Politics of Foreign Investment in Europe (overall grant: 756.000,- €; allocated to the University of Trento: 40.00,- €)

2021 *Visiting Fellowship*  
Awarded by the Max Planck- Science Po Center on Coping with Instability in Market Societies (MaxPO)(due to take place on February/March 2022).

2020-2023 *Senior Research Project - Co-Promotor with Dirk De Bièvre (University of Antwerp)*  
Financed by the Research Foundation Flanders (FWO)

Project title: Exploring Conditions for Politicization: A Comparative Analysis of European Union Trade Agreement Negotiations (overall grant: 212.200,- €; allocated to the University of Trento: 22.200,- €;)

- 2018  
ILAW Book Award  
International Studies Association – International Law (ILAW) Section, 59<sup>th</sup> Annual Convention, San Francisco 4-7 April.  
Poletti A. and De Bièvre D., *Judicial Politics and International Cooperation: From Disputes to Deal-Making at the World Trade Organization*, Colchester: European Consortium for Political Research Press.
- 2017  
*National Scientific Qualification as Full Professor*  
Awarded by the Italian Ministry of Education and Research  
Disciplinary sector: Political Science 14/A2  
Validity: 2017-2023
- 2016  
*International Chairs 2016 – Academic Exchange Grant* (in partnership with the China Foreign Affairs University (CFAU)  
Awarded by the LUISS Guido Carli
- 2015  
*International Chairs 2015 – Academic Exchange Grant* (in partnership with the China Foreign Affairs University (CFAU)  
Awarded by the LUISS Guido Carli
- 2015  
*European Research Council (ERC) Starting Grant*  
Invited to participate to Step 2 of the selection process.
- 2014  
*National Scientific Qualification as Associate Professor*  
Awarded by the Italian Ministry of Education and Research  
Disciplinary sector: Political Science 14/A2  
Validity: 2014-2020
- 2012-2013  
*Visiting Research Fellowship*  
Awarded by the Department of Sociology and Social Research of the University of Trento
- 2011- 2013  
*FWO Post-doctoral Fellowship*  
Awarded by the Flemish Research Foundation (FWO)(231.840,- €).
- 2011  
*NCCR Post-Doctoral Fellowship (declined)*  
Awarded by the World Trade Institute in Bern, funded by the Swiss Government (126.000,- €).
- 2010 – 2011  
*UA Post-Doctoral Research Fellowship*  
Jointly awarded by the National Bank of Belgium and the Research Fund of the University of Antwerp (39.398,- €).
- 2009 – 2010  
*UA Post-Doctoral Research Fellowship for International Scientific Mobility*  
Awarded by the Research Fund of the University of Antwerp (45.056,- €)
- 2007  
*Doctoral Fellowship*  
Awarded by Compagnia di San Paolo, the Riksbankens Jubileumsfond and the VolkswagenStiftung in the context of the jointly developed “European Foreign and Security Policy Studies Programme” (36.000,- €)

#### **PHD SUPERVISION**

- 2019- present  
Claudio Passalacqua (PhD candidate in International Relations)  
Supervisor  
Project title: The geopolitical competition of technical standards: understanding the competitive factors behind the 5G setting.  
Doctorate of Research in International Studies, School of International Studies, University of Trento.
- 2016 - 2020  
Kevin Kalomeni (Phd in International Political Economy)  
Joint supervision: Louis Belanger (Université Laval), Arlo Poletti (Università degli Studi di Bologna), Ettore Greco (Istituto Affari Internazionali)  
Project title: The Institutions of European External Action and Institutional Proliferation within the Global Trade System

European Joint Doctorate on Globalization, Europe and Multilateralism, Sophistication of the Transnational Order, Networks and European Strategies (GEM-STONES – Horizon 2020).

- 2016 – 2019 Antonio Calcara (PhD in Political Science)  
Supervisor  
Project title: Explaining European Cooperation in the Defence Procurement Sector  
Doctorate of Research in *Political Theory and Political Science*, Department of Political Science, LUISS Guido Carli.
- 2013 - 2017 Aydin Yildirim (PhD Candidate in International Political Economy)  
Member of the doctoral committee  
Project title: International Judicial Politics: US and EU responses to WTO litigation  
Department of Political Science – University of Antwerp

## PUBLICATIONS

### MONOGRAPHS

- Forthcoming Hanegraaff M. and **Poletti A.**, *The Broken Promise of Global Advocacy: Inequality in Global Interest Representation*, London: Routledge (submission due December 2021).
- Forthcoming **Poletti A.**, *Anti-Globalismo: le Radici Politiche ed Economiche*, Bologna: Il Mulino (submission due December 2021)
- 2018 **Poletti A** and Sicurelli D., *The Political Economy of Normative Trade Power Europe: Negotiating Trade Deals with Developing Countries*, Basingstoke: Palgrave Macmillan.
- 2016 **Poletti A.** and De Bièvre D., *Judicial Politics and International Cooperation: From Disputes to Deal-Making at the World Trade Organization*, Colchester: European Consortium for Political Research Press.
- 2012 **Poletti A.** *The European Union and Multilateral Trade Governance: the Politics of the Doha Round*, London: Routledge.

### EDITED VOLUMES

- 2018 Eckhardt J. and **Poletti A.**, *New Perspective on Global Value Chains: Bringing Institutions Back In*, Special Issue of *Global Policy*.
- 2018 Raudino S. and **Poletti A.** (eds.), *Global Economic Governance and Human Development*, London: Routledge.
- 2015 De Bièvre D. and **Poletti A.** (ed.), *Judicial Politics in International Trade Relations*, Special issue of the *World Trade Review*, 14(Supplement 1): 1-121.

### ARTICLES

- Forthcoming **Poletti A.** and Sicurelli D., The political economy of the EU approach to the Rohingya crisis in Myanmar, *Politics and Governance* (accepted for publication on 19 October 2021). [Impact factor: 2.061.](#)
- 2021 **Poletti A.** and Zambernardi L. 'Declining Hegemony and the Sources of Trump's Disengagement from Multilateral Trade Governance: the Interaction Between Domestic Politics and the International Political Economy', *International Politics*. DOI: 10.1057/s41311-021-00346-9. [Impact factor: 0.874.](#)
- 2021 Baccini L., Guidi M., **Poletti A.** and Yildirim A. 'Trade Liberalization and Labor Market Institutions', *International Organization*, 1-35, DOI:10.1017/S0020818321000138. [Impact factor: 5](#)
- 2021 Van Ommeren E., **Poletti A.** and De Bièvre D. 'The European Union and the political-economy of enforcing multilateral trade rules', *European Union Politics*, 22(3): 377-400. [Impact factor: 2.438.](#)
- 2021 Hanegraaff M. and **Poletti A.** 'The Rise of Corporate Lobbying in the European Union: an Agenda for Future Research', *Journal of Common Market Studies*, 59(4): 839-855. [Impact factor: 2.543.](#)

- 2021 Hanegraaff M. and **Poletti A.**, 'It's Economic Size Stupid! How Global Advocacy Mirrors State Power', *Regulation & Governance*, 15(4): 1326-1349. Impact factor: 3.375.
- 2020 **Poletti A.**, Sicurelli D. and Yildirim A. 'Promoting sustainable development through trade: EU trade agreements and global value chains', *Italian Political Science Review*, 1-16, DOI: 10.1017/ipo.2020.33
- 2020 De Bièvre D. and **Poletti A.** 'Towards Explaining Varying Degrees of Politicization of EU Trade Agreement Negotiations', *Politics and Governance*, 8(1): 243-253. Impact factor: 1.6
- 2020 Dür A., Eckhardt J. and **Poletti A.** 'Global Value Chains, the Anti-Globalization Backlash and EU Trade Policy: A Research Agenda', *Journal of European Public Policy*, 27(6): 944-956. Impact factor: 4.177
- 2019 Hanegraaff M. and **Poletti A.**, 'Public Opinion and Interest Groups' Concerns for Organizational Survival', *European Political Science Review*, 11(2): 125-143. Impact factor: 2.327
- 2018 Yildirim A., **Poletti A.**, Chatagnier T. and De Bièvre D., 'The Globalization of Production and the Politics of Dispute Initiation at the World Trade Organization', *Global Policy*, 9(S2): 38-48. Impact factor: 1.238
- 2018 Eckhardt J. and **Poletti A.**, 'Introduction: Bringing Institutions Back In the Study of Global Value Chains', *Global Policy*. 9(S2): 5-11. Impact factor: 1.238
- 2018 Yildirim A., Chatagnier T., **Poletti A.** and De Bièvre D. 'The Internationalization of Production and the Politics of Compliance in WTO Disputes', *The Review of International Organizations*, 13(1): 49-75. Impact factor: 3.219
- 2018 Hanegraaff, M. and **Poletti A.** 'The Stakeholder Model Paradox: How the Globalization of Politics Fuels Domestic Advocacy', *Review of International Studies*, 44(2): 367-391. Impact factor: 1.944
- 2017 De Bièvre D., Espa I. and **Poletti A.**, 'No Iceberg in Sight: on the Absence of WTO Disputes Challenging Fossil Fuel Subsidies', *International Environmental Agreements*, 17(3): 411-425. Impact factor: 2.511.
- 2017 Hanegraaff M., **Poletti A.**, and Beyers J. 'Explaining lobbying styles across the Atlantic: an empirical assessment of the cultural and institutional hypotheses', *Journal of Public Policy*, 37(4): 459-486. Impact factor: 1.750
- 2017 De Bièvre D. and **Poletti A.**, 'Why the Transatlantic Trade and Investment Partnership is not (so) new, and why it is also not (so) bad', *Journal of European Public Policy*, 24(10): 1506-1521. Impact factor: 4.177
- 2016 **Poletti A.**, De Bièvre D. and Hanegraaff M. 'WTO judicial politics and European Union trade policy: business associations as vessels of special interests?' *British Journal of Politics and International Relations*, 18(1): 196-215. Impact factor: 2.539
- 2016 Eckhardt J. and **Poletti A.** 'Trading with Asia: import-dependent firms and EU-Asia trade agreements', *Journal of European Public Policy*, 3(10): 1543-1562.. Impact factor: 4.177
- 2016 **Poletti A.** and Sicurelli D. 'The European Union, preferential trade agreements and the international regulation of sustainable biofuels', *Journal of Common Market Studies*, 54(2): 249-265. Impact factor: 2.543
- 2016 De Bièvre D, **Poletti A.**, Hanegraaff M. and Beyers J. 'International institutions and interest mobilization: the WTO and lobbying in EU and US trade policy', *Journal of World Trade*, 50(2): 289-312.
- 2015 De Bièvre D. and **Poletti A.** 'Judicial politics in international trade relations: an introduction', *World Trade Review*, 14(Supplement 1): 33-58. Impact factor: 1.500
- 2015 **Poletti A.**, Bièvre D. and Chatagnier T. 'Cooperation in the shadow of WTO law: why litigate when you can negotiate', *World Trade Review*, 14(Supplement1): 1-11. Impact factor: 1.500

- 2014 De Bièvre D., **Poletti A.** and Thomann L. 'To enforce or not to enforce? WTO judicialization, forum shopping and global regulatory harmonization', *Regulation & Governance*, Vol.8 (3): 269-286. Impact factor: 3.375
- 2014 **Poletti A.** and De Bièvre D. 'Political mobilization, veto players and WTO litigation: explaining European Union responses in trade disputes', *Journal of European Public Policy*, Vol.21(8): 1181-1198. Impact factor: 4.177
- 2014 **Poletti, A.** and De Bièvre D. 'Juridische kwetsbaarheid en onderhandelingen in de Wereldhandelsorganisatie WTO', *Res Publica, Tijdschrift voor Politieke Wetenschappen* 56(2),:171-198.
- 2014 **Poletti A.** And De Bièvre D. 'On the effects of the design of international institutions: judicialization and cooperation in the WTO', *Italian Political Science Review*, Vol.45 (1): 3-28.
- 2014 **Poletti A.** and De Bièvre D., 'The political science of European Union trade policy: a literature review and a research outlook', *Comparative European Politics*, 12(1): 101-119. Impact factor: 1.151.
- 2013 **Poletti A.** 'Making sense of multiple trade politics: explaining European Union strategies in the Doha round', *Italian Political Science Review*, Vol. 43(1), pp. 97-124.
- 2012 **Poletti A.** and Sicurelli D. 'The EU as a promoter of environmental norms in the Doha round', *West European Politics*, Vol. 35 (4): 911-932. Impact factor: 3.338.
- 2011 **Poletti A.** 'WTO judicialization and preference convergence in EU trade policy: making the agent's life easier', *Journal of European Public Policy*, Vol.18 (3): 361-382. Impact factor: 4.177
- 2010 **Poletti A.** 'Drowning protection in the multilateral bath: WTO judicialization and European agriculture in the Doha round', *British Journal of Politics and International Relations*, Vol.12 (4): 615-633. Impact factor: 2.539
- 2008 Fioramonti L. and **Poletti A.** 'Facing the Giant: Southern Perspectives on the European Union' (with Fioramonti L.), *Third World Quarterly*, Vol.29 (1): 167-180. Impact factor: 1.754
- 2008 **Poletti A.** 'L'Unione Europea vista dalla Cina', *Imago Europae*, Vol.2(3).
- 2008 **Poletti A.** 'L'Unione europea vista dal Brasile', *Imago Europae*, Vol.2(1)
- 2007 **Poletti A.** 'The EU for Brazil: a Partner Towards a Fairer Globalization', *European Foreign Affairs Review*, 12 (3): 271-285.
- 2007 **Peruzzi R.**, **Poletti A.** and Shangquan Z. 'China's Views of Europe', *European Foreign Affairs Review*, 12 (3): 311-330.

#### BOOK CHAPTERS

- 2018 Raudino S. and **Poletti A.** 'Introduction', in Raudino S. and Poletti A. (eds.), *Global Economic Governance and Human Development*, London: Routledge.
- 2018 Hanegraaff M. and **Poletti A.** 'Wealth and the democratization of global economic governance', in Raudino S. and Poletti A. (eds.), *Global Economic Governance and Human Development*, London: Routledge.
- 2018 **Poletti A.** 'L'ordine economico liberale: Trump e il sistema aperto, tra globalizzazione e protezionismo', in Quarenghi A. (ed.), *Trump e l'ordine internazionale. Continuità e discontinuità nella politica estera statunitense del XXI secolo*, Milano: Egea.
- 2017 **Poletti A.** 'Containment through trade: explaining the US support for the Trans-Pacific Partnership', in Clementi M., Pisciotta B. and Dian M. (eds.), *US Foreign Policy in a Challenging World - Building Order on Shifting Foundations*, Springer International Publishing.
- 2017 De Bièvre D., Yildirim A. and **Poletti A.**, 'About the melting of icebergs: discovering the political-economic determinants of dispute initiation and resolution in the WTO', in Elsig M., Hoekman B. and Pauwelyn J (eds.), *Assessing the World Trade Organisation: Fit for Purpose?*, Cambridge University Press.

- 2017 Hanegraaff M. and **Poletti A.**, 'The space for civil society in the global governance of trade and environment: The cases of WTO and UN Climate Summits', in Marchetti R. and Cerny P. (eds.), *Partnerships in International Policy Making: Civil Society and Public Institutions in European and Global Affairs*, Basingstoke: Palgrave Macmillan.
- 2017 **Poletti A.**, 'Robert Keohane: the Promises of Cooperation', in Andreatta F. (ed.), *Classics in International Relations*, Bologna: Il Mulino
- 2014 De Bièvre D. and **Poletti A.**, 'The EU in trade policy: From regime shaper to status quo power', in: Falkner, Gerda and Müller, Patrick (eds.), *EU Policies in a Global Perspective: Shaping or taking international regimes?* London and New York: Routledge.
- 2013 **Poletti A.**, 'L'Organizzazione Mondiale del Commercio e la proprietà intellettuale', in Belloni R., Moschella M. and Sicurelli D. (eds.), *Le organizzazioni internazionali: struttura, funzioni, impatto*, Bologna: Il Mulino.
- 2013 **Poletti A.**, 'L'Organizzazione Mondiale del Commercio: sfide e prospettive tra legalizzazione e regionalismo', in Zambonardi L. (ed.) *La politica internazionale in transizione*, Bologna: Il Mulino.
- 2011 **Poletti A.**, 'WTO judicialization and preference convergence in EU trade policy: making the agent's life easier', in Dür A. and Elsig M. (eds.), *The European Union's foreign economic policies: a principal-agent perspective*, London: Routledge.
- 2009 Morini M., Peruzzi R. and **Poletti A.**, 'The EU and other great powers: perspectives from Russia and China', in Lucarelli S. and Fioramonti L. (eds.), *External perceptions of the European Union as a global actor: have you heard of the EU?*, London: Routledge.
- 2006 Poletti A. 'Commercio e Sviluppo: gli Accordi di Partenariato Economico con i paesi ACP', in Zani M. (ed.) *Tra Povertà e Sviluppo: Esperienze a Confronto*, Edizioni Moderna, June.

#### WORKING PAPERS

- 2018 Yildirim A., **Poletti A.**, Chatagnier T. and De Bièvre D. 'Multinational Firms, Value Chains, and Trade Disputes: Explaining Dispute Onset at the World Trade Organization', EU Working Papers, RSCAS 2018/21, Florence: European University Institute.
- 2014 De Bièvre D., **Poletti A.** and Chatagnier T. 'Cooperation in the shadow of WTO law: why litigate when you can negotiate', Working Paper 3/2014, LUISS University Press (<http://eprints.luiss.it/1303/>).

#### CONFERENCE PRESENTATIONS

- 2018 Poletti A. and Sicurelli D., 'The European Union, Global Value Chains, and the Politics of Regulation in Trade Agreements with Developing Countries', Paper presented at the ECPR General Conference, Hamburg, 22-25 August.
- 2018 De Bièvre D. and Poletti A., 'Explaining degrees of politicization in EU trade policy: on necessary and sufficient conditions', Paper presented at the ECPR General Conference, Hamburg, 22-25 August.
- 2018 Baccini L., Guidi M., Poletti A. and Yildirim A., 'Trade liberalization and labor market institutions', Paper presented at the ECPR General Conference, Hamburg, 22-25 August.
- 2018 De Bièvre D. and Poletti A., 'Explaining degrees of politicization in EU trade policy: on necessary and sufficient conditions', Paper presented at the Trade Politicization Workshop, Barcelona Institute of International Studies – IBEI, Barcelona, 2 July.
- 2018 Hanegraaff M. and Poletti A., 'Public opinion and the survival of interest groups', Paper presented at the ECPR Joint Sessions, Nicosia, 10-14 April.
- 2018 Hanegraaff M. and Poletti A., 'How biased is global governance? Exploring the relation between a country's wealth and global advocacy', Paper presented at the Barcelona Workshop on Global Governance: Access and Exclusion in Global Governance', Barcelona, 10-11 January.



- 2017 Yildirim A., Poletti A. and De Bièvre D., 'Global Value Chains and the Politics of Dispute Initiation in the WTO', Paper presented at the ECPR Joint Sessions, Nottingham, 25-30 April.
- 2016 Yildirim A., Chatagnier T. and Poletti A. 'The internationalization of production and the politics of compliance in WTO disputes', European Political Science Association Conference, Brussels, 23-25 June.
- 2016 Poletti A., De Bièvre D. and Hanegraaff M., 'WTO judicial politics and European Union trade policy: business associations as vessels of special interests?', Paper presented at the BISA Conference, 15 June, Edinburgh.
- 2016 De Bièvre D. and Poletti A., 'Why the Transatlantic Trade and Investment Partnership is not (so) new, and why it is also not (so) bad', Paper presented at the Flemish-Dutch Annual Political Science Conference, Brussels, 3 June.
- 2016 De Bièvre D. and Poletti A., 'Why the Transatlantic Trade and Investment Partnership is not (so) new, and why it is also not (so) bad', Paper presented at the EU in International Affairs Conference, VUB, Brussels, 12 May.
- 2016 De Bièvre D., Espa I. and Poletti A., 'No iceberg in sight: on the absence of disputes targeting fossil fuel subsidies in the WTO', Paper presented at the Global Public Goods Conference, Leuven Centre for global governance studies, Leuven, 23 February.
- 2016 Yildirim A., Poletti A. and Chatagnier T., 'The Political Economy of WTO Dispute Settlement Resolution: the impact of global value chains', Paper presented at the 9<sup>th</sup> Annual Conference Political Economy of International Organizations (PEIO), 7-9 January, Salt Lake City.
- 2015 De Bièvre D., Yildirim A. and Poletti A. 'About the melting of icebergs: discovering the political economic determinants of dispute initiation and resolution in the WTO', Paper presented at the World Trade Forum, Bern, 25-26 September.
- 2015 De Bièvre and Poletti A., 'Actual and potential WTO disputes on energy subsidies', Concept paper presented at the Refract Kick-Off Meeting, Institute for European Studies, Brussels, June 25-26
- 2015 Hanegraaff M and Poletti A., 'How global is global governance', Paper Presented at the Conference 'Risks and opportunities in the civil society-public institutions relationship, LUISS Guido Carli, 7-9 May, Rome.
- 2015 Eckhardt J. and Poletti A., 'Trading with Asia: import-dependent firms and EU-Asia Trade Agreements', Paper Presented at the Conference 'Free Trade Agreements in a Changing Landscape of Global Governance', 30 June - 1 July 2015, London.
- 2014 Eckhardt J. and Poletti A., 'Trading with Asia: import-dependent firms and EU bilateral trade negotiations with South Korea, ASEAN and India', paper presented at the Annual Conference of the Standing Group of International Relations, 27-28 June, Trento.
- 2014 Bièvre D., Poletti A. Hanegraaff M. and Beyers J. 'International institutions and domestic lobbying patterns: the WTO and interest aggregation in EU and US trade policy', paper presented at the IBEI Research Seminar, 24 April, Barcelona.
- 2014 Hanegraaff M. and Poletti A., 'Explaining lobbying styles across the Atlantic: an empirical assessment of the cultural and institutional hypotheses', Paper presented at the ECPR Joint Sessions, 10-15 April, Salamanca.
- 2013 Bièvre D. and Poletti A., 'To enforce or not to enforce? WTO judicialization, forum shopping and global regulatory harmonization', paper presented at the ECPR General Conference, Bordeaux, 4-7 September.
- 2013 Poletti A., De Bièvre D. and Chatagnier T. 'Cooperation in the shadow of WTO law: why litigate when you can negotiate', paper presented at the ECPR General Conference, Bordeaux, 4-7 September.
- 2013 De Bièvre D. and Poletti A. 'The EU in trade policy: From regime shaper to status quo power', Paper presented at the 54<sup>th</sup> ISA Annual Convention in San Francisco.

- 2013 Bièvre D., Poletti A. Hanegraaff M. and Beyers J. 'International institutions and domestic coalitions: the WTO and lobbying in EU and US trade policy', paper presented at the ECPR Joint Sessions, 12-15 March, Mainz.
- 2012 Eckhardt J. and Poletti A. 'Trading with Asia: import-dependent firms and the EU-South Korea free trade agreement', Paper presented at the XXVI Annual Meeting of the Italian Political Science Association, 12-15 September, Rome.
- 2012 Moschella M. and Poletti. A., Organization of the Panel 'Governing political-economic changes in times of crisis: the EU under stress' at the XXVI Annual Meeting of the Italian Political Science Association, 12-15 September, Rome.
- 2012 Poletti A. and De Bièvre D., 'Rule enforcement in the WTO: legal vulnerability, issue characteristics and negotiation strategies in the Doha round', Paper presented at the workshop 'The transformation of international trade governance' at the ECPR Joint Sessions 11-14 April, Antwerp.
- 2011 Poletti A. 'The domestic determinants of defendants' responses in WTO litigation', Paper presented at the XXV Annual Meeting of the Italian Political Science Association, 8-10 September, Palermo.
- 2011 De Bièvre D. and Poletti A. 'Cooperation in the shadow of WTO law: why litigate when you can negotiate', Paper presented at the Kick-Off Workshop 'The cause, consequences and democratic legitimacy of international institutions' of the Research Program Global Democratic Governance, University of St. Gallen, 9-10 June.
- 2011 Poletti A. and Sicurelli D. 'Searching for immunity under the shadow of WTO law: the EU as a promoter of environmental norms in the Doha round', Paper presented at the EUSA 12<sup>th</sup> Biennial International Conference, Boston, 3-5 March.
- 2010 Poletti A. 'Making sense of multiple and shifting trade politics: the European Union in the Doha round', Paper presented at the Workshop 'Diverging Paradigms on EU trade policy', KU Leuven, 16-17 December.
- 2010 De Bièvre and Poletti A. 'Cooperating under the shadow of WTO law: how legal vulnerability encourages issue linkage', Paper presented at the REPI Workshop on 'Issue linkages and regime complexes', 21-22 May, ULB, Brussels.
- 2010 Poletti A. 'Accounting for variation in the politics of trade preferences formation: the European Union in the Doha Round', Paper presented at the GARNET Conference 'The European Union in International Affairs', Brussels, 24-26 April 2008.
- 2010 De Bièvre D. and Poletti A. 'Cooperation in the Shadow of WTO law: legalization as a response to judicialization', Paper presented at the workshop 'Between Facts and Norms? International Legalization Research and International Political Theory', organised by Christoph Humrich and Oliver Eberl at the ECPR Joint Sessions of Workshops, Münster, 22-27 March 2010
- 2009 Poletti A. 'Cooperating in the shadow of the law: judicialization and the expansion of WTO reach', Paper presented at the XXIII Annual Meeting of the Italian Political Science Association, 19-21 September, Rome.
- 2009 Poletti A. 'The EU, judicialization and trade liberalization: why too much caution is not needed', Paper presented at the Workshop 'The EU in the World Economy' at the *ECPR Joint Sessions*, 14-19 April, Lisbon.
- 2008 Poletti A. 'Trade as an instrument of structural foreign policy: the EU in international trade negotiations', Paper presented Autumn Seminar of the *EFSPS Programme 'ST. Malo 10 Years On: Taking stock of the EU as an International Player'*, 9-11 October, Brussels
- 2008 Poletti A. 'The logic of protection through multilateralism: the EU and agricultural trade negotiations in the Doha Round', Paper presented at the *XXII Annual Conference of the Italian Political Science Society*, 4-6 September, Pavia (<http://www.sisp.it/2008/paper/poletti.pdf>)
- 2007 Poletti A. 'EU trade preferences: a theoretical assessment', Paper presented at the third *Autumn Seminar and Final Conference of the First Cohort of the European Foreign and*

*Security Studies Programme "A Common Foreign and Security Policy in the Making"*, 17-21 October, Brussels.

2007 Fioramonti L. and Poletti A., 'The External Image of the EU: Brazil, India and South Africa', Paper presented at the 4<sup>th</sup> ECPR General Conference, 6-8 September, Pisa.

#### **ORGANIZATION OF WORKSHOPS AND ACADEMIC EVENTS**

2021 Convenor of the Workshop 'EU trade policy in turbulent times', Annual Meeting of the Italian Political Science Association, 9-11 September.

2019 (with Francesco Niccolò Moro), Co-Convenor of the Workshop 'The end of the global world? The anti-globalization backlash and the making of foreign economic policies', University of Lecce, Annual Meeting of the Italian Political Science Association, 12-14 September.

2017 (with Eckhardt J.), Co-Convenor of the Workshop 'New Perspectives on Global Value Chains and Global Production Networks: Bringing Institutions Back In', University of York, 4-5 December.

2017 (with Eckhardt J.), Co-Director of the Workshop 'The Politics of Global Value Chains: the Globalization of Production and the Challenge of Governance', ECPR Joint Sessions, Nottingham, April.

2015 Organization of the conference 'The European Union and the Transatlantic Trade and Investment Partnership: Managing Globalization?' (jointly organized by LUISS School of Government, Istituto Affari Internazionali and German Marshall Fund), 25 November, Rome.

2015 (with De Bièvre D.) Organization of Workshop 'Judicial politics in international trade relations', in preparation of a special issue of the World Trade Review, 15-16 May, Antwerp,

2013 Organization of the Academic Seminar "The politics of the European Sovereign Debt Crisis", by Lauren Phillips (LSE), LUISS School of Government, 10 December.

2012 (with Moschella M.) Organization of the Panel 'Governing political-economic changes in times of crisis: the EU under stress' at the XXVI Annual Meeting of the Italian Political Science Association, 12-15 September, Rome.

#### **INVITED TALKS**

2021 Guest lecture (with Mattia Guidi) on 'Trade and Labor Market Institutions', Scuola Normale Superiore, 29 January.

2020 Guest lecture (with Mattia Guidi) on 'Trade and Labor Market Institutions' at the Center for Social Inequality Studies of the University of Trento, 13 February.

2017 Guest lectures on 'Liberalism' at course 'The Evolution of the International System' of the Master in European and International Studies, School of International Studies, University of Trento, May (8 hours).

2017 Guest lecture at the International Summer School 'The EU and Global Challenges'. Title: International Trade and the Transatlantic Trade and Investment Partnership', University of Trento, 4 July.

2015 Guest lecture at the China Foreign Affairs University (CFAU) PhD Programme 'The Transatlantic Trade and Investment Partnership's Implications for the Political Economy of Asian Regionalism', 10 November, Beijing.

2014 Guest lecture at the GEM-PhD Summer School 'Competing for Growth, Trade and Influence', ULB Brussels, 4 September. Title: Trading with Asia: Global Value Chains, Import-Dependent Firms, and the EU Strategy of Competitive Trade Liberalization in the Asian Region.

2013 Guest lecture at the Summer School on Parliamentary Democracy in Europe organized by the School of Government of the LUISS Guido Carli in Rome. Title: Introductory note to negotiation theory.

2010 (October)	Guest Lecture at the School of International Studies of the University of Trento (Italy) Title - Judicialization and Cooperation in the WTO: Why too Much Caution is Not Needed.
2010 (July)	Research design session for PhD researchers in the ECPR Summer School on Interest Groups (Antwerp, July 2010) organized by the ECPR Standing Group on Interest Groups.
2010	Three guest lectures in context of the Post-graduate course in International Political Economy of the University of Antwerp
2008 (18 November)	Guest Lecture in the context of the post-graduate course in International Politics at the Faculty Political Science 'Roberto Ruffilli' of the University of Bologna Title: Commercio e Guerra

## **REFEREEING ACTIVITY**

Review of International Organizations  
 Regulation & Governance  
 Comparative European Politics  
 European Union Politics  
 International Interactions  
 Business and Politics  
 British Journal of Politics and International Relations  
 International Environmental Agreements  
 Journal of Common Market Studies  
 Journal of European Public Policy  
 World Trade Review  
 Acta Politica  
 Rivista Italiana di Politiche Pubbliche  
 Rivista Italiana di Scienza Politica  
 Journal of International Dispute Settlement  
 Politics & Policy  
 Palgrave Macmillan  
 Polity Press